

# Open Proposal Strategy Report

**CONFIDENTIAL**

Chancellor Prospect?	Prospect	Assigned Staff	Proposal Solicitor(s)	Proposal Name	Ask Date	\$Ask	Status	Last Action	Last Action Staff	Last Action Description
CF	ABC Company (850000000)	PDO: Jane Smith	Jane Smith	FY2018 Accounting Faculty Support Fund	11/01/2017	\$1,500,000.00	Proposal in Preparation	04/03/2017	Smith, Jane	Meeting with Jane at ABC Company to discuss next steps in partnership.
CF	XYZ Foundation (850000000)	PDO: Jane Smith	Jane Smith & John Williams	FY2018 Nursing Scholarship Program	02/01/2018	\$1,000,000.00	Proposal in Preparation	03/01/2017	Williams, John	Conference call with XYZ Foundation to discuss Chancellor Visit.
<b>Number of Open Proposals:</b>		<b>2</b>		<b>Total Ask Value:</b>			<b>\$2,500,000.00</b>			